

Is Your Print Environment Hiding These Costs?

Mismatch of Print Volumes and Printer Types:

When print volumes don't align with the printer types, you end up overspending on low-yield toners and facing high per-page costs, straining your budget.

Complex Management of Multiple Printer Models:

Handling various printer models means juggling multiple toner types and services, which increases complexity and costs.

Frequent Downtime and IT Burden:

Without proper maintenance, printers frequently break down, forcing your IT team to handle printer issues instead of focusing on critical projects, thus reducing overall productivity.

Untracked Print Usage and Lack of Centralized Visibility:

Without a centralized tracking system, it's challenging to monitor print usage, leading to unauthorized printing, wasted resources, and poor cost allocation.



Welcome to Your Print Paradise

Imagine a print environment where everything runs flawlessly. With Binatek's Managed Print Services, you can achieve just that:



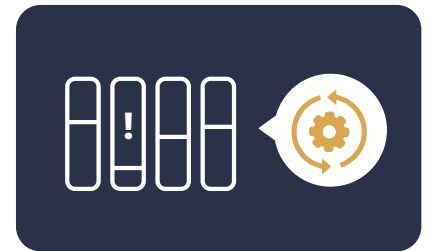
Right-Sized Devices for Your Needs:

We ensure that your devices are aligned with the right volume bands, so you avoid the common pitfall of low upfront toner costs leading to higher cost per page.



Centralized Fleet Management:

Through Lexmark's Cloud Fleet Management tool, we offer centralized control and real-time monitoring of your entire fleet, ensuring optimal performance and minimal downtime.



Automated Toner Replenishment:

Our flexible toner replenishment options, including cost-per-page plans and automated orders based on usage, guarantee you never run out and maintain consistent productivity.

What Binatek Offers

Discover the exceptional benefits Binatek brings to your print environment:



Authorized Reseller:

As an authorized Lexmark, Canon, and Brother reseller, we provide durable, business-grade printers, MFPs, and scanners that are user-friendly and perfectly suited to your needs.



Flexible Toner Solutions

Choose from our cost-per-page plans or automated toner replenishment options, both available without long-term commitments.

These programs include access to a management portal for your devices, ensuring you always have the necessary supplies without overspending.



Competitive Pricing:

We offer highly competitive pricing on both OEM toner and OEM-approved remanufactured toners for all brands and models, providing you with high-quality options at a reduced cost.



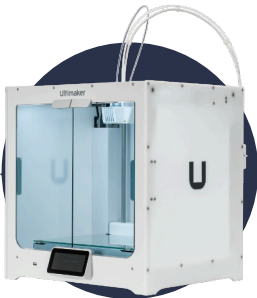
Next Business Day Service:

Rest easy with our next business day service, designed to keep your print environment operational with minimal downtime.

Binatek's comprehensive solutions are designed to optimize your print environment, reduce costs, and enhance productivity.

Explore More with Binatek

In addition to our best-in-class Managed Print Services, Binatek offers a wide range of additional products and services to meet your diverse business needs:



3D Printing Solutions

- **MakerBot and Creality 3D Printers:** High-quality 3D printers perfect for prototyping, manufacturing, and education customers.
- **Filaments and Hardware Service:** Keep your 3D printers running smoothly with our selection of filaments.
- **3DP Hardware Service:** Offering installation, maintenance, and training to ensure your team can fully leverage the 3D printing technology.

Shredding Services

- **Shredders and Shredding Services:** Ensure your sensitive documents are properly disposed of with our range of government-approved shredders. We also sell HSM shredders for high-security needs.



Scanning and Archiving Services:

- **High-Speed Scanners:** Sales and service of Canon and Ricoh scanners to meet your business requirements.
- **Secure Scanning and Archiving:** Use our secure scanning facility for your scanning and archiving needs, ensuring your documents are handled with the utmost security.

Mobile and Thermal Printing Solutions

- **Mobile Printers and Scanners:** Equip your mobile workforce with reliable, battery-operated devices from Canon, ensuring they can print and scan documents on the go.
- **Thermal Printers:** Fast, efficient printing solutions from Brother, perfect for various business applications.



Discover how Binatek can support your business with our comprehensive range of products and services. **Contact us today to learn more about our offerings and find the perfect solutions for your needs.**



www.binatek.com